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This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for the shares or other securities of International Alliance Financial Leasing Co., Ltd. (the "Company"). Potential investors should read the prospectus dated 28 February 2019 (the "Prospectus") issued by the Company for detailed information about the Global Offering described below before deciding whether or not to invest in the Hong Kong Offer Shares.

This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia) or any other jurisdiction where such distribution is prohibited by law. This announcement does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Shares have not been, and will not be, registered under the United States Securities Act of 1933, as amended from time to time (the "U.S. Securities Act"). The securities may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act and in compliance with any applicable state securities laws, or outside the United States unless in compliance with Regulation S under the U.S. Securities Act. There will be no public offer of securities in the United States.

In connection with the Global Offering, Cinda International Capital Limited as stabilising manager (the "Stabilising Manager"), its affiliates or any person acting for it, on behalf of the Underwriters, may effect transactions with a view to stabilising or supporting the market price of the Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilising Manager, its affiliates or any person acting for it, to conduct any such stabilising action, which, if commenced, will be done at the sole and absolute discretion of the Stabilising Manager, its affiliates or any person acting for it, and may be discontinued at any time. Any such stabilising activity is required to be brought to an end on the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. The stabilisation action, if commenced, may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws, rules and regulatory requirements, including the Securities and Futures (Price Stabilizing) Rules (Chapter 571W of the Laws of Hong Kong), as amended, made under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

Potential investors should be aware that stabilising action cannot be taken to support the price of the Shares for longer than the stabilisation period which begins on the Listing Date and is expected to expire on Thursday, 4 April 2019, being the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. After this date when no further stabilising action may be taken, demand for the Shares, and therefore the price of the Shares, could fall.

Unless otherwise defined herein, capitalised terms used in this announcement shall have the same meanings as those defined in the Prospectus.



# International Alliance Financial Leasing Co., Ltd. 国际友联融资租赁有限公司

(Incorporated in the Cayman Islands with limited liability)

# GLOBAL OFFERING

Number of Offer Shares under the : 495,000,000 Shares (subject to the

Global Offering Adjustment Options)

Number of Hong Kong Offer Shares : 49,500,000 Shares (subject to reallocation)

Number of International Offer Shares : 445,500,000 Shares (subject to reallocation

and the Adjustment Options)

Offer Price: HK\$0.84 to HK\$1.67 per Offer Share, plus

(subject to a Downward Offer Price brokerage of 1.0%, SFC transaction levy

Adjustment) of 0.0027% and a Stock Exchange

trading fee of 0.005% (payable in full on application in Hong Kong dollars and

subject to refund)

(If the Offer Price is set at 10% below the bottom end of the indicative Offer Price range after making a Downward Offer Price Adjustment, the Offer Price will be

HK\$0.76 per Offer Share)

Nominal value : US\$0.00001 per Share

Stock code : 1563

# **Sole Sponsor**



### **Cinda International Capital Limited**

### Joint Global Coordinators







# Joint Bookrunners and Joint Lead Managers

















**Co-Lead Managers** 







Application has been made by the Company to the Listing Committee of the Stock Exchange for the granting of the approval for the listing of, and permission to deal in, the Shares in issue and to be issued pursuant to the Capitalisation Issue and the Global Offering (including the additional Shares which may be allotted and issued upon the exercise of the Adjustment Options and any options which may be granted under the Share Option Scheme). Assuming the Global Offering becomes unconditional at or before 8:00 a.m. on Friday, 15 March 2019, it is expected that dealings in the Shares on the Stock Exchange are to commerce at 9:00 a.m. on Friday, 15 March 2019.

The Global Offering comprises the Hong Kong Public Offering of initially 49,500,000 Shares (subject to reallocation), representing 10% of the total number of Offer Shares initially being offered under the Global Offering, and the International Offering of initially 445,500,000 Shares (subject to reallocation and the Adjustment Options), representing 90% of the total number of Offer Shares initially being offered under the Global Offering. The allocation of the Offer Shares between the Hong Kong Public Offering and the International Offering is subject to reallocation as described in the section headed "Structure of the Global Offering — Hong Kong Public Offering — Reallocation" in the Prospectus. In accordance with Guidance Letter HKEX-GL91-18 issued by the Stock Exchange, if such reallocation is done other than pursuant to Practice Note 18 of the Listing Rules as described above, the maximum total number of Offer Shares that may be allocated to the Hong Kong Public Offering following such reallocation shall not be more than double the initial allocation to the Hong Kong Public Offering (i.e. 99,000,000 Offer Shares, being 20% of the Offer Shares under the Global Offering), and the final Offer Price shall be fixed at the bottom end of the indicative Offer Price range (i.e. HK\$0.84 per Offer Share) or the downward adjusted final Offer Price if a Downward Offer Price Adjustment is made stated in the Prospectus.

In addition, the Company intends to grant the Adjustment Options to the Joint Global Coordinators (for themselves and on behalf of the Underwriters) under the Underwriting Agreements, pursuant to which the Joint Global Coordinators may either exercise the Offer Size Adjustment Option prior to the Listing or exercise the Over-allotment Option from the date of the Prospectus to the last business day immediately before the 30th day after the last day for lodging applications under the Hong Kong Public Offering, pursuant to any of which the Company is required to allot and issue up to an aggregate of 74,250,000 additional Shares at the Offer Price, representing 15% of the Offer Shares initially available under the Global Offering, on the same terms and conditions as those applicable to the Global Offering, to cover over-allocations in the International Offering. The Company will disclose in its allotment results announcement whether and to what extent the Offer Size Adjustment Option has been exercised, and will confirm in the announcement that, if the Offer Size Adjustment Option is not exercised by then, the Offer Size Adjustment Option will lapse and cannot be exercised on any future date. The allotment results announcement will be published on the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www.iaf-leasing.com.

Subject to the granting of the approval for listing of, and permission to deal in, the Shares on the Stock Exchange and compliance with the stock admission requirements of HKSCC, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Shares on the Stock Exchange or such other date as may be determined by HKSCC. Settlement of transaction between participants of the Stock Exchange is required to take place in CCASS on the second business day after any trading day. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time. All necessary arrangements have been made to enable the Shares to be admitted into CCASS.

The Offer Price will not be more than HK\$1.67 per Offer Share and is expected to be not less than HK\$0.84 per Offer Share unless otherwise announced as further explained in the section headed "Structure of the Global Offering" in the Prospectus (subject to a reduction of up to 10% below the bottom end of the indicative Offer Price range) through making a Downward Offer Price Adjustment. If the Offer Price is set after making a 10% Downward Offer Price Adjustment, the Offer Price will be HK\$0.76 per Offer Share. Applicants for Hong Kong Offer Shares are required to pay, upon application, the maximum Offer Price of HK\$1.67 for each Offer Share together with a brokerage fee of 1.0%, SFC transaction levy of 0.0027% and a Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price as finally determined is less than HK\$1.67 per Offer Share.

If the Company decides to reduce the Offer Price by making a Downward Offer Price Adjustment (a reduction of up to 10% below HK\$0.84), the Company will separately announce the final Offer Price no later than Thursday, 14 March 2019 on the website of the Stock Exchange at <a href="www.hkexnews.hk">www.hkexnews.hk</a> and the Company's website at <a href="www.iaf-leasing.com">www.iaf-leasing.com</a>.

Application for the Hong Kong Offer Shares will only be considered on the basis of the terms and conditions set out in the Prospectus and the related Application Forms.

Applicants who wish to be issued the Hong Kong Offer Shares in their own names should (i) complete and sign the WHITE Application Forms or (ii) submit applications online through the designated website of the HK eIPO White Form Service at <a href="www.hkeipo.hk">www.hkeipo.hk</a>. Applicants who wish to have the Hong Kong Offer Shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants maintained in CCASS should either (i) complete and sign the YELLOW Application Forms, or (ii) give electronic application instructions to HKSCC via CCASS.

Copies of the Prospectus, together with the **WHITE** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Thursday, 28 February 2019 until 12:00 noon on Tuesday, 5 March 2019, from the following locations:

1. **Cinda International Capital Limited**, 45/F COSCO Tower, 183 Queen's Road Central, Hong Kong; or

- 2. **ChaoShang Securities Limited**, Rooms 2206-2210, 22/F, China Resources Building, 26 Harbour Road, Wanchai, Hong Kong.
- 3. Any of the following branches of Bank of China (Hong Kong) Limited:

District	Branch Name	Address
Hong Kong Island	Sheung Wan Branch	Shop 1-4, G/F, Tung Hip Commercial Building, 244-248 Des Voeux Road Central, Hong Kong
Kowloon	Kwun Tong Plaza Branch	G1 Kwun Tong Plaza, 68 Hoi Yuen Road, Kwun Tong, Kowloon
	Tsim Sha Tsui East Branch	Shop 3, LG/F, Hilton Towers, 96 Granville Road, Tsim Sha Tsui East, Kowloon
New Territories	Sheung Shui Branch Securities Services Centre	136 San Fung Avenue, Sheung Shui, New Territories
	Kwai Chung Plaza Branch	A18-20, G/F Kwai Chung Plaza, 7-11 Kwai Foo Road, Kwai Chung, New Territories

Copies of the Prospectus, together with the **YELLOW** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Thursday, 28 February 2019 until 12:00 noon on Tuesday, 5 March 2019, at the Depository Counter of HKSCC at 1/F, One & Two Exchange Square, 8 Connaught Place, Central, Hong Kong or from your stockbroker, who may have the **YELLOW** Application Forms and the copies of the Prospectus available.

Applicants applying by **HK eIPO White Form** may submit application to the **HK eIPO White Form** Service Provider through the designated website <u>www.hkeipo.hk</u> (24 hours daily, except on the last application day) from 9:00 a.m. on Thursday, 28 February 2019 until 11:30 a.m. on Tuesday, 5 March 2019 or such later date as described under the section headed "How to Apply for Hong Kong Offer Shares – 10. Effect of bad weather on the opening of the application lists" in the Prospectus.

The completed **WHITE** or **YELLOW** Application Form, together with a cheque or a banker's cashier order attached and marked payable to "BANK OF CHINA (HONG KONG) NOMINEES LIMITED - INTERNATIONAL ALLIANCE PUBLIC OFFER" for the payment, should be deposited in the special collection boxes provided at any of the branches of the receiving bank listed above, at the following times:

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Thursday, 28 February 2019 - 9:00 a.m. to 5:00 p.m.

Friday, 1 March 2019 - 9:00 a.m. to 5:00 p.m.

Saturday, 2 March 2019 - 9:00 a.m. to 1:00 p.m.

Monday, 4 March 2019 - 9:00 a.m. to 5:00 p.m.

Tuesday, 5 March 2019 - 9:00 a.m. to 12:00 noon
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CCASS Clearing/Custodian Participants can input electronic application instructions at the following times on the following dates: (1)

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Thursday, 28 February 2019 – 9:00 a.m. to 8:30 p.m. Friday, 1 March 2019 – 8:00 a.m. to 8:30 p.m. Monday, 4 March 2019 – 8:00 a.m. to 8:30 p.m. Tuesday, 5 March 2019 – 8:00 a.m. to 12:00 noon
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#### Note:

(1) These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants and/or CCASS Investor Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m., Thursday, 28 February 2019 until 12:00 noon, Tuesday, 5 March 2019 (24 hours daily, except on Tuesday, 5 March 2019 the last application day).

The latest time for inputting your electronic application instructions will be 12:00 noon, Tuesday, 5 March 2019, the last application day or such later time as described under the section headed "How to Apply for Hong Kong Offer Shares – 10. Effect of bad weather on the opening of the application lists" in the Prospectus.

Please refer to the sections headed "Structure of the Global Offering" and "How to apply for Hong Kong Offer Shares" in the Prospectus for details of the conditions and procedures of the Hong Kong Public Offering.

Irrespective of whether a Downward Offer Price Adjustment is made, the Company expects to announce the Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of Hong Kong Offer Shares under the Hong Kong Public Offering on Thursday, 14 March 2019 on the website of the Stock Exchange at <a href="www.hkexnews.hk">www.hkexnews.hk</a> and on the website of the Company at <a href="www.iaf-leasing.com">www.iaf-leasing.com</a>.

The results of allocations of the Hong Kong Offer Shares, with the successful applicant's identification document numbers if applicable, under the Hong Kong Public Offering will be made available through a variety of channels from Thursday, 14 March 2019 in the manner described in the paragraph headed "How to Apply for Hong Kong Offer Shares — 11. Publication of results" in the Prospectus.

The Company will not issue temporary documents of title of the Shares. No receipt will be issued for the sum paid on application.

Share certificates will only become valid documents of title provided that the Global Offering becomes unconditional and the right of termination described in the section "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Underwriting Agreement — Grounds for termination" in the Prospectus has not been exercised at or before 8:00 a.m. in Hong Kong on Friday, 15 March 2019. Dealings in the Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Friday, 15 March 2019. The Shares will be traded in board lots of 3,000 Shares each. The stock code of the Shares is 1563.

By order of the board of directors of
International Alliance Financial Leasing Co., Ltd.
SONG Jianpeng

Chairman and non-executive Director

Hong Kong, 28 February 2019

As at the date of this announcement, the executive Directors are Mr. LI Luqiang, Mr. LI Zhixuan and Ms. XU Juan; the non-executive Director are Mr. SONG Jianpeng, Mr. CHEN Chih Yung, and Mr. GAO Guiwei; and the independent non-executive Directors are Mr. LIU Changxiang, Mr. LIU Xuewei and Mr. JIAO Jian.